

November 16, 2018

Delivered Via Email: [riccardo.cosentino@snclavalin.com](mailto:riccardo.cosentino@snclavalin.com)

**TransitNEXT**

c/o Ricardo Cosentino

cc: Marishka Pinto - [Marishka.Pinto@snclavalin.com](mailto:Marishka.Pinto@snclavalin.com)

**RE: Request for Proposals ("RFP") to Design, Build, Finance and Maintain the Trillium Line Extension Project (the "Project")  
RFP No. 09717-94065-P01**

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Dear Mr. Cosentino:

Thank you for your Proposal in respect of the RFP for the Project.

We are writing to inform you that, as a result of the Sponsor's evaluation process, TransitNEXT has been identified as the First Negotiations Proponent pursuant to RFP Section 8.1(1). As it is the Sponsors' intention to enter into negotiations with you, we kindly request that you make yourself available to meet on Tuesday, November 20, 2018 from 2:00 pm to 4:00 pm at the offices of Norton Rose Fulbright Canada LLP, Suite 1500, 45 O'Connor Street, Ottawa, Ontario K1P 1A4.

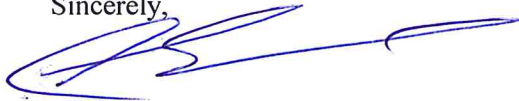
In the event such negotiations are unsuccessful, the Sponsor may, in its sole discretion and pursuant to RFP Section 8.1(1)(b), enter into negotiations with the Second Negotiations Proponent.

You are reminded that in accordance with RFP Sections 5.4(1) and 8.1(4), the commencement of negotiations does not affect the Sponsors' right to award on the basis of TransitNEXT's Proposal and accordingly, your Proposal remains valid and irrevocable until the expiration of the Proposal Validity Period or until Financial Close, whichever occurs first. You are also reminded that this correspondence and any subsequent discussions with the Sponsor constitute Confidential Information within the meaning of RFP Section 3.8.3 and it is your obligation to treat them as confidential.

All capitalized terms used but not defined in this letter shall have the meanings given to them in the RFP.

If you have any questions, please contact the Simon Dupuis, Manager, Procurement and Funding, O-Train Planning at [simon.dupuis@ottawa.ca](mailto:simon.dupuis@ottawa.ca)

Sincerely,



Chris Swail  
Director, Stage 2 Project Office  
City of Ottawa

November 16, 2018

Delivered Via Email: riccardo.cosentino@snclavalin.com

**TransitNEXT**

c/o Ricardo Cosentino

cc: Marishka Pinto - Marishka.Pinto@snclavalin.com

**RE: Request for Proposals ("RFP") to Design, Build, Finance and Maintain the Trillium Line Extension Project (the "Project"), RFP No. 09717-94065-P01**

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Dear Mr. Cosentino:

Further to the formal notification of TransitNEXT as the First Negotiations Proponent on November 16, 2018, the Sponsor is hereby identifying certain items that require TransitNEXT's confirmation and resolution to the satisfaction of the Sponsor:

1. *Non-Conformance Items List* – Any matter noted by the Sponsor at any time as technically non-conformant shall be brought into technical conformance by TransitNEXT to the satisfaction of the Sponsor, at TransitNEXT's sole cost and expense and without any adverse impact on the Project schedule. Without limiting the foregoing, TransitNEXT will address areas of non-conformance noted in Schedule A – Non-Conformance Items attached to this letter, at no additional cost or expense to the Sponsor. The inclusion of Schedule A – Non-Conformance Items in this letter does not limit the obligation of TransitNEXT to fully comply with the requirements of the Project Agreement, including Schedule 15 – Output Specifications.
2. *Proposal Validity Period* – The Sponsor hereby requests pursuant to RFP Section 5.6 that the Proposal Validity Period set forth in RFP Section 5.4 be extended to a period of 191 days after the Submission Deadline or until Financial Close, whichever occurs first.

The Sponsor intends to address the following agenda items during meeting scheduled for November 20, 2018:

- the items identified in Schedule A – Non-Conformance Items;
- TransitNEXT's proposed Early Works; and
- such other matters as the parties may wish to address in the allotted time.

Nothing in this letter shall vary TransitNEXT's or the Sponsor's rights and obligations under the RFP. All capitalized terms used but not defined in this letter shall have the meanings given to them in the RFP.

You are also reminded that this correspondence constitutes Confidential Information within the meaning of Section 3.8.3 of the RFP and it is your obligation to treat it as confidential. You must obtain the Sponsors' prior written consent before making any media release or public announcement with respect to the RFP Process or the Project.

Sincerely,



Chris Swail  
Director, Stage 2 Project Office  
City of Ottawa

November 16, 2018

Delivered Via Email: [jdiazp@acciona.com](mailto:jdiazp@acciona.com)

**Trillium Link**

c/o Jaime Diaz, Bid Director

cc: Keyla Jimenez - [kjimenez@acciona.ca](mailto:kjimenez@acciona.ca)

**RE: Request for Proposals ("RFP") to Design, Build, Finance and Maintain the Trillium Line Extension Project (the "Project")  
RFP No. 09717-94065-P01**

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Dear Mr. Diaz:

Thank you for your Proposal in respect of the RFP for the Project.

We are writing to inform you that, as a result of the Sponsor's evaluation process, Trillium Link has been identified as the Second Negotiations Proponent pursuant to RFP Section 8.1(1).

The Sponsor will enter into negotiations with the First Negotiations Proponent in accordance with RFP Section 8.1. In the event such negotiations are unsuccessful with the First Negotiations Proponent, the Sponsor may, in its sole discretion and pursuant to RFP Section 8.1(1)(b), enter into negotiations with Trillium Link as the Second Negotiations Proponent.

You are reminded that in accordance with RFP Sections 5.4(1) and 8.1(4) your Proposal remains valid and irrevocable until the expiration of the Proposal Validity Period or until Financial Close, whichever occurs first. You are also reminded that this correspondence and any subsequent discussions with the Sponsor constitute Confidential Information within the meaning of RFP Section 3.8.3 and it is your obligation to treat them as confidential.

In accordance with RFP Sections 11(2) and 11(3), the Sponsor will, at the request of any unsuccessful Proponent up to 30 Business Days after Financial Close, meet with such unsuccessful Proponent after Financial Close to provide a de-briefing.

All capitalized terms used but not defined in this letter shall have the meanings given to them in the RFP.

If you have any questions, please contact the Simon Dupuis, Manager, Procurement and Funding, O-Train Planning at [simon.dupuis@ottawa.ca](mailto:simon.dupuis@ottawa.ca)

Sincerely,



Chris Swail  
Director, Stage 2 Project Office  
City of Ottawa





November 16, 2018

Delivered Via Email: [Jeff.Barr@plenarygroup.com](mailto:Jeff.Barr@plenarygroup.com)

**Trillium Extension Alliance**

c/o Jeff Barr, Bid Director

cc: Ryan O'Connor - [Ryan.OConnor@plenarygroup.com](mailto:Ryan.OConnor@plenarygroup.com)

**RE: Request for Proposals ("RFP") to Design, Build, Finance and Maintain the Trillium Line Extension Project (the "Project")  
RFP No. 09717-94065-P01**

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Dear Mr. Barr:

Thank you for your Proposal in respect of the RFP for the Project.

We are writing to inform you that, as a result of the Sponsor's evaluation process, Trillium Extension Alliance has not been identified as a Negotiations Proponent pursuant to RFP Section 8.1(1), and the Sponsor will not be pursuing further negotiations with Trillium Extension Alliance at this time.

You are reminded that in accordance with RFP Sections 5.4(1) and 8.1(4), notwithstanding that Trillium Extension Alliance has been not been identified as a Negotiations Proponent, your Proposal remains valid and irrevocable until the expiration of the Proposal Validity Period or until Financial Close, whichever occurs first. You are also reminded that this correspondence and any subsequent discussions with the Sponsor constitute Confidential Information within the meaning of RFP Section 3.8.3 and it is your obligation to treat them as confidential.

In accordance with RFP Sections 11(2) and 11(3), the Sponsor will, at the request of any unsuccessful Proponent up to 30 Business Days after Financial Close, meet with such unsuccessful Proponent after Financial Close to provide a de-briefing.

All capitalized terms used but not defined in this letter shall have the meanings given to them in the RFP.

If you have any questions, please contact the Simon Dupuis, Manager, Procurement and Funding, O-Train Planning at [simon.dupuis@ottawa.ca](mailto:simon.dupuis@ottawa.ca).

Sincerely,

A handwritten signature in blue ink, appearing to read "Chris Swail", with a long horizontal flourish extending to the right.

Chris Swail  
Director, Stage 2 Project Office  
City of Ottawa