

OLRT Stage 2 | Trillium Line Extension Project
RFP No.: 09717-94065-P01, July 17, 2017



REQUEST FOR CLARIFICATION (RFC)

Completed by the Sponsor	
Request No.:	TL-001
Date raised:	August 16, 2018
Proponent:	Trillium Link
Subject:	Schedule 6 Proponent Team Member Declarations
Reference Documents:	RFP Main Body, RFP Schedule 3, Part 3
Request for Clarification: TL-001	
<p>As per Schedule 3, Part 3 of the RFP, the Proponent must submit a <i>Schedule 6, Proponent Team Member Declaration</i> for each Proponent Team Member.</p> <p>The submitted <i>Schedule 5 Participant Conflict Screening List</i> lists individuals from the following companies or organizations in paragraph 15 “List of Other Significant Individuals”:</p> <ul style="list-style-type: none"> • Westbridge Consulting • Harry Saporta Consulting <p>No Schedule 6 Team Member Declaration form was submitted for these entities.</p> <p>Please either:</p> <p style="padding-left: 40px;">(i) Confirm that the entities listed above are not Team Members; or</p> <p style="padding-left: 40px;">(ii) provide duly completed and signed Schedule 6 Team Member Declarations if these entities are Team Members.</p> <p><u>Please provide your response by no later than 5 PM on August 16, 2018</u></p>	
Completed by the Proponent	
Date of Response:	
Response:	
<p>Our understanding is Schedule 6 is required to be signed by Proponent Team Members, and that these two persons included in the technical submission do not constitute Proponent Team Members.</p> <p>Please advise if the City requires any further information from the Proponent.</p>	

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SCHEDULE 5**PARTICIPANT CONFLICT SCREENING LIST****TO:** City of Ottawa**NAME OF PROJECT:** Trillium Extension Line Project**NAME OF PROPONENT:** Trillium Link

- Proponents shall provide the listing of persons contained in this Schedule 5 to the RFP in a text searchable (e.g. .doc, .docx, or optical character recognition (OCR) .pdf) electronic format.
- List of Identified Proponent Parties**

We confirm that the following persons (who are either Identified Proponent Parties or engaged by an Identified Proponent Party) are identified within our Proposal.

Name of Identified Proponent Party	Proponent Team Member, Organization and/or Employer**
Colin Spark	Acciona Infrastructure Canada Inc.
Miguel Ángel Queija	Acciona Infrastructure Canada Inc.
René Melanson	Acciona Infrastructure Canada Inc.
Andre Mylocopos	Acciona Infrastructure Canada Inc.
Randy Kubeshieske	Thomas Cavanagh Construction Ltd
Yves Roland Mondou	CIMA+ Canada Inc.
Eric Girard	COBALT Architects Inc.
John Selke	WestBridge Consulting Inc.
Harry Saporta	Harry Saporta Consulting
Ramón Muntada	CAF
David Lowe	CAF
Antonio Pérez de Arenaza	Acciona Concesiones
Tiago César Benini	Acciona
Suzanne Valiquet	Momentum Planning and Communications

3. List of Other Significant Individuals

We confirm that the following persons, not already listed in Section 2 above, had significant involvement in the preparation and/or oversight of the preparation of our Proposal*:

Name of Person	Proponent Team Member, Organization and/or Employer**
Juan José Clavería	Acciona Concesiones
Alberto Díaz del Río	Acciona Concesiones
Gonzalo Mengotti	Acciona Concesiones
Martín Fuica	CAF
Iñaki Barrenechea	CAF
Enrique González	CAF IP
Juan Forés	CAF IP
George Theodoropoulos	Fengate
Darren Sokoloski	Acciona Infrastructure Canada Inc.
Charles Trad	Acciona Infrastructure Canada Inc.
Antonio Muñoz	Acciona Construcción
Martin Tite	GRC Architects Inc
Francis Ndupuechi	Bank of Nova Scotia

*Significant individuals may include, for example, persons who have accountability and/or decision making authority in respect of the Proponent or Proponent Team Member's development and submission of a Proposal or the commitments made by the Proponent or the Proponent Team Member within the Proposal.

**The entity listed in this column should be the underlying Proponent Team Member or primary entity with which the person identified is affiliated and not simply the name of the Proponent.

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REQUEST FOR CLARIFICATION (RFC)

Completed by the Sponsor	
Request No.:	TL-002
Date raised:	August 16, 2018
Proponent:	Trillium Link
Subject:	Schedule 5 Participant Conflict Screening List
Reference Documents:	RFP Main Body, RFP Schedule 3, Part 3
Request for Clarification: TL-002	
<p>As per Schedule 3, Part 3 of the RFP, the Proponent must submit a <i>Schedule 5, Participant Conflict Screening List</i> which covers all Identified Proponent Parties (including all Proponent Team Members) and all other Significant Individuals.</p> <p>The submitted <i>Schedule 6 Proponent Team Member Declarations</i> included declarations from the following companies or organizations listed as Team Members:</p> <ul style="list-style-type: none"> • Bank of Nova Scotia • GRC Architects Inc. <p>However, no individuals were listed in Schedule 5 in respect of the above organizations.</p> <p>Please resubmit a duly completed <i>Schedule 5 Participant Conflict Screening List</i> which includes the relevant individuals from the above listed Team Members, in accordance with the requirements set out in Schedule 5.</p> <p><u>Please provide your response by no later than 5 PM on August 16, 2018</u></p>	
Completed by the Proponent	
Date of Response:	
Response:	
<p>Attached is an updated Schedule 5 including relevant individuals from Bank of Nova Scotia and GRC Architects Inc.</p>	

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REQUEST FOR CLARIFICATION (RFC)

Completed by the Sponsor	
Request No.:	TL-003
Date raised:	August 16, 2018
Proponent:	Trillium Link
Subject:	Section 2.2 (E)(v) – Visualizations displaying character of the project
Reference Documents:	RFP Main Body, RFP Schedule 3, Part 3
Request for Clarification: TL-003	
<p>Tab 2.2 of your Design Submission, page 2-76, states that</p> <p style="padding-left: 40px;">“Drawings are presented in the separate <i>Mainline Drawings</i> and <i>Airport Link Drawings</i> binders, behind the <i>Urban Design and Landscape Architecture Drawings</i> tab and the <i>Urban Designs and Landscape Architecture Drawings – Multi-Use Path</i> tab.”</p> <p>Please clarify where the visualizations required by Section 2.2(1)(e)(v) are in your submission.</p> <p><u>Please provide your response by no later than 5 PM on August 16, 2018</u></p>	
Completed by the Proponent	
Date of Response:	August 16, 2018
Response:	
<p>The indicated drawings are placed in binder vol 2A Mainline Drawings, first set of plans after the "Urban Design and Landscape Architecture Drawings" tab, under the code TRLL-400-Landscape Common Elements. They were not repeated in vol 2C Airport Link Drawings since the plans are applicable to both Mainline and Airport Link. The USB electronic format has the same organization as the physical binders.</p>	

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REQUEST FOR CLARIFICATION (RFC)

Completed by the Sponsor	
Request No.:	TL-004
Date raised:	August 23, 2018
Proponent:	Trillium Link
Subject:	New Walkley Yard Design Submission – Electrical Design
Reference Documents:	TRI RFP Schedule 3, Part 1 – Technical Submission Requirements
Request for Clarification: TL-004	
<p>As per Section 2.5 (1) (n) (ii) (A) and (B)</p> <p>(ii) Electrical drawings including:</p> <p>(A) Single line diagram, preliminary sizing of equipment and feeders to provide a clear understanding of the electrical distribution, emergency and critical power systems along with the expected electrical demand load and</p> <p>(B) Emergency backup generator(s) detail, location and capacity.</p> <p>Please confirm where the electrical drawings required by Section 2.5 (1) (n) (ii) (A) and (B) can be found within your submission.</p> <p><u>Please provide your response by no later than 12:00PM on August 24, 2018.</u></p>	
Completed by the Proponent	
Date of Response:	23rd August 2018
Response:	<p>You can find electrical drawings answering Section 2.5 (1) (n) (ii) (A) and (B) in the B2.Design vol 2B – DRAWINGS MAINLINE, 2.5 Walkley Yard, drawing TRLL 200-E-001 Power Distributions SLD for item (A) and drawings TRLL 200-E-001 and TRLL 200-E002 Generator Yard Elec Rooms for item (B).</p>

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REQUEST FOR CLARIFICATION (RFC)

Completed by the Sponsor	
Request No.:	TL – 005
Date raised:	24-Sept-2018
Proponent:	Trillium Link
Subject:	Password Protected Documents
Reference Documents:	<ul style="list-style-type: none"> • Schedule 3 Part 2 – Subsection 3.1 • TLink_Financial Submission_Vol1_1.0_Financial Information.doc • TLink_Financial Submission_Vol1_Inputs Booklet.pdf
Request for Clarification:	
<p>As per RFP Schedule 3 Part 2, documents are not to incorporate any password protection (or the password protection must be disclosed);</p> <p>The following two documents are password protected:</p> <ol style="list-style-type: none"> 1. TLink_Financial Submission_Vol1_1.0_Financial Information.doc 2. TLink_Financial Submission_Vol1_Inputs Booklet.pdf <p>Please provide the location within the Trillium Link Financial Submission where the password(s) can be located, or please provide the passwords for each document in your response to this RFC TL-005. Please provide your response by no later than 10:00AM EST September 25, 2018.</p>	
Completed by the Proponent	
Date of Response:	
Response:	
<p>In response to Request No. TL – 005, the password is Tr1llium1</p>	



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REQUEST FOR CLARIFICATION (RFC)

Completed by the Sponsor	
Request No.:	TL – 006
Date raised:	24-Sept-2018
Proponent:	Trillium Link
Subject:	Financial Model Specification Booklet
Reference Documents:	<ul style="list-style-type: none">• RFP Schedule 3 Part 3, Section 3.4
Request for Clarification:	
<p>As per RFP Schedule 3 Part 3, Section 3.4, the Proponent must provide a detailed and comprehensive Financial Model specification booklet, including, at a minimum, instructions for using the Financial Model.</p> <p>Please provide the location within the Trillium Link Financial Submission where the Financial Model Specification Booklet, as detailed in Section 3.4, can be located. Please provide your response by no later than 10:00AM EST September 25, 2018.</p>	
Completed by the Proponent	
Date of Response:	
Response:	
<p>With regards to Request No. TL – 006, in the second half of the narratives within the file “TLink_Financial Submission_Vol1_1.0_Financial Information_Section 2” you will find Section “3.4 FINANCIAL MODEL SPECIFICATION BOOKLET” with detailed instructions on how to use the financial model.</p>	



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REQUEST FOR CLARIFICATION (RFC)

Completed by the Sponsor	
Request No.:	TL – 007
Date raised:	02-Oct-2018
Proponent:	Trillium Link
Subject:	Financial Submission – Volume 1 Part C
Reference Documents:	RFP Schedule 3 Part 2 – Financial Submission Requirements
Request for Clarification:	
<p>On page 1-1 of section 1.0, the Proponent references commitments from the Lender’s for an aggregate of \$294M.</p> <p>On page 1-11 of section 1.1, in <i>Table 1-11 Lender Commitments</i> the breakdown of the Commitment Amount for each of the three banks is \$98M for a total in the final row of the table of \$296M.</p> <p>In Volume 1, Appendix C - MLA Mandate and Commitment Letter, the first paragraph of the letter refers to “up to Cdn\$196M senior construction facility”. On the subsequent page, in the table under section 1 (b), the breakdown per bank is \$98M.</p> <p>Please confirm which of the above figures is the correct Lender Commitment amount.</p> <p>Please provide your response by no later than 10:00AM EST October 3, 2018.</p>	
Completed by the Proponent	
Date of Response:	October 3, 2018
Response:	
<p>The commitments from Trillium Link’s bank lenders (CIBC, Desjardins and Mizuho) are worth \$294M on aggregate based on credit committee approvals, offering 1.7 times the required short-term financing and an n+1 redundancy in the number of lenders required.</p> <p>The “required short-term financing” was set at \$196M to allow for an additional buffer compared to the maximum drawdown of the Senior Construction Facility in TLink’s bid base case, which is currently \$174.5M. In the unlikely event that these \$174.5M were not enough to cover senior debt needs, TLink would still have a \$21.5M buffer (+12.3%) to maintain the n+1 redundancy.</p> <p>The figure of \$296M in the final row of Table 1-11 (page 1-11 of section 1.1) is a typo. The breakdown of the Commitment Amount for each of the three banks worth \$98M is correct, therefore the final row of the table should display \$294M.</p>	



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REQUEST FOR CLARIFICATION (RFC)

Completed by the Sponsor	
Request No.:	TLink-008
Date raised:	October 29, 2018
Proponent:	Trillium Link
Subject:	Amount of Long-Term Private Capital
Reference Documents:	Financial Submission (Page 1-2)
Request for Clarification:	
<p>The Sponsor notes the following text in the Proponent's financial submission: "Note: All Equity Providers have the necessary approvals in place for the entire commitment amounts above as at the Financial Submission Date. <u>Allocations will be updated to reflect the final equity commitment per the Financial Close Financial Model.</u>"</p> <p>Please confirm Trillium Link will adhere to the requirements of Section 6.0 in Part B of RFP Schedule 3, Part 2 with regards to the Maintained Private Capital amount not being subject to changes as part of the model optimization process leading to Financial Close.</p> <p>Please provide your response by no later than <u>9:00AM EST, October 30, 2018.</u></p>	
Completed by the Proponent	
Date of Response:	October 30, 2018
Response:	
<p>Trillium Link confirms that its equity providers will adhere to the requirements of Section 6.0 in Part B of RFP Schedule 3, Part 2 with regards to the Maintained Private Capital amount not being subject to changes as part of the model optimization process leading to Financial Close.</p>	



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REQUEST FOR CLARIFICATION (RFC)

Completed by the Sponsor	
Request No.:	TLink-009
Date raised:	October 29, 2018
Proponent:	Trillium Link
Subject:	Release of Holdback
Reference Documents:	Financial Submission (page 1-9)
Request for Clarification:	
<p>With regards to working capital requirements, the Proponent's submission makes reference to an anticipated "early holdback release in January 2022" with Substantial Completion scheduled for July 2022. Please confirm that the Financial Submission is structured to comply with Section 3.3(e) of Schedule 20 to the Project Agreement with regards to compliance with the Construction Lien Act (CLA).</p> <p>Please provide your response by no later than <u>9:00AM EST, October 30, 2018</u>.</p>	
Completed by the Proponent	
Date of Response:	October 30, 2018
Response:	
<p>Trillium Link confirms that the Financial Submission is structured to comply with Section 3.3(e) of Schedule 20 to the Project Agreement with regards to compliance with the Construction Lien Act (CLA).</p> <p>As detailed in the bid financial model, the "early holdback release in January 2022" makes reference to a partial release that represents only 7% of the holdback; the remaining 93% is scheduled to be released in August 2022.</p>	